



## **'16-'17 SOYBEAN STORAGE & DISCOUNT RATES**

### **NEW FOR 2016!!! ABILITY TO PLACE GRAIN ON HOLD**

If you are unsure of what you want to do when your grain crosses the scale, we will put your grain on hold for up to 7 days while you make up your mind what you want to do. If we don't hear from you after 7 days, on the 8<sup>th</sup> day we will automatically put your grain in storage (we will not change grain status once grain has been put in storage). For pricing purposes, we will price the grain at the current price when you tell us to sell. For storage, drying, and delay price purposes, charges will be figured from the date of delivery. Please ask if you have any questions.

### **SOYBEAN STORAGE**

Twelve cents per bushel, minimum storage charge until December 1<sup>st</sup>, 2016, then storage will be charged by the day at 0.1 cents per day which equals 3 cents per month to August 15<sup>th</sup>, 2017. Soybeans in storage as of August 15, 2017 will be reassessed the new "minimum storage charge" and monthly charges will continue. Soybeans will be shrunk to 13% for storage. A 10 cent out charge will be applied if soybeans are taken out of storage and delivered elsewhere. Any unsettled storage charges as of Aug. 15<sup>th</sup>, 2017 will be invoiced and due at that time. Outstanding invoices not paid within 30 days will be charged at an annual interest rate of 18%.

### **SOYBEAN DELAY PRICE**

4 cents per month charged by the day which equals 0.13 cents per day. **SUBJECT TO CHANGE WITH THE MARKET!**

### **MOISTURE**

All soybeans delivered over 13% will be shrunk at 1.5% per half down to 13%. Soybeans over 15% will be shrunk at 2.0% per half. We will not average soybean moistures by the day.

### **DISCOUNTS**

Test Weight:	1 cent each 1 pound under 54# to 50#. 2 cents each 1 pound under 50#.
Damage:	1 cent each 1.0% or fraction above 2.0%
Heat Damage:	3 cents from 0.3% to 0.5%. 3 cents each ½% or fraction above 0.5%.
Foreign Material:	F.M. in excess of 1.0% shall be deducted by weight.
Splits:	½ cent each 5% or fraction above 15%.
Other Colors:	½ cent each 1.0% or fraction above 1.0%.
Musty:	10 cents.
Sour:	20 cents (subject to rejection).
Heating or Hot:	20 cents (subject to rejection).
COFO:	20 cents (subject to rejection).

***ALL DISCOUNTS ARE SUBJECT TO CHANGE WITHOUT NOTICE!***

## **'16-'17 CORN, STORAGE, DRYING & DISCOUNT RATES**

### **NEW FOR 2016!!! ABILITY TO PLACE GRAIN ON HOLD**

If you are unsure of what you want to do when your grain crosses the scale, we will put your grain on hold for up to 7 days while you make up your mind what you want to do. If we don't hear from you after 7 days, on the 8<sup>th</sup> day we will automatically put your grain in storage (we will not change grain status once grain has been put in storage). For pricing purposes, we will price the grain at the current price when you tell us to sell. For storage, drying, and delay price purposes, charges will be figured from the date of delivery. Please ask if you have any questions.

### **CORN STORAGE**

Ten cents per bushel, minimum storage charge until December 1<sup>st</sup>, 2016, then storage will be charged by the day at 0.1 cents per day which equals 3 cents per month to August 15<sup>th</sup>, 2017. Corn in storage as of August 15, 2017 will be reassessed the new "minimum storage charge" and monthly charges will continue. Corn will be dried and shrunk to 14% for storage. A 10 cent out charge will be applied if corn is taken out of storage and delivered elsewhere. Any unsettled storage and drying charges as of Aug. 15<sup>th</sup>, 2017 will be invoiced and due at that time. Outstanding invoices not paid within 30 days will be charged at an annual interest rate of 18%.

### **CORN DELAY PRICE**

4.25 cents per month charged by the day which equals 0.14 cents per day. **SUBJECT TO CHANGE WITH THE MARKET!** Any corn delivered for Delay Price will be dried and shrunk to 14.5%.

### **CORN DRYING AND SHRINK RATES (Spot & Contracted Corn to be Dried and Shrunk to 15%)**

Corn from 14% moisture and up will be shrunk using a shrink rate of 1.4%/pt. The following drying charges will also be incurred for each respective moisture level.

<u>Moisture</u>	<u>By Sept. 30</u>	<u>Oct. 1-20</u>	<u>Oct. 21 and After</u>
14.0-15	\$0.0000	\$0.0300	\$0.0300
15.1-16	\$0.0200	\$0.0300	\$0.0400
16.1-17	\$0.0500	\$0.0600	\$0.0700
17.1-18	\$0.0800	\$0.0900	\$0.1000
18.1-19	\$0.1100	\$0.1200	\$0.1300
19.1-20	\$0.1400	\$0.1500	\$0.1600
20.1-21	\$0.1600	\$0.1800	\$0.1900
21.1-22	\$0.1800	\$0.2000	\$0.2200
22.1 & up	\$.01/pt.	\$.015/pt.	\$.02/pt.

### **DISCOUNTS**

Test Weight:	1 cent each 1 pound under 54# to 50#. 2 cents each 1 pound under 50#.
Damage:	1 cent each 1.0% or fraction above 5.0% to 10%. 3 cents each 1.0% or fraction above 10.0%.
Heat Damage:	2 cents from 0.3% to 0.5%. 2 cents each ½% or fraction above 0.5%.
Foreign Material:	2 cents each 1% or fraction above 3.0% to 7.0%. 3 cents each 1% or fraction 7.1% and above.
Musty:	7 cents.
Sour, Heating, or COFO:	10 cents (subject to rejection).

***ALL DISCOUNTS ARE SUBJECT TO CHANGE WITHOUT NOTICE!***